

Malaysia Automotive

NEUTRAL

 [Unchanged]

Less new cars for CNY?

Jan 2016 TIV at almost 4-year low

Jan 2016 TIV plummeted 36% MoM and 12% YoY to 44.6k units (lowest in the last 47 months) as consumers had frontloaded purchases prior to price hikes beginning Jan 2016. Our 2016 TIV forecast of 645k units (-3% YoY) is unchanged. For now, sector valuations are just about fair (14.7x CY16 PER). BAUTO is our only BUY call.

Red across the board

The MoM contraction in Jan 2016 TIV was seen across the board, except for Mercedes Benz (+26% MoM, +139% YoY), led by Toyota (-77% MoM, -26% YoY) whose sales fell to a 12-year low. Perodua (-28% MoM, -3% YoY) continued to lead in market share at 35% (+3.1ppts YoY) while Honda (-47% MoM, -12% YoY) remained the top seller in the non-national segment.

The weak TIV was expected. Following a strong 4Q15, we expect 1Q16 to see an overhang in sales, further suppressed by (i) weak consumer sentiment, (ii) higher car prices and (iii) tighter HP financing guidelines (i.e. higher HP rates and loan rejection rates). Feb 2016 TIV would also be affected by a shorter working month due to the Chinese New Year (CNY) holiday; TIV could weaken further from Jan 2016 level.

Rocky road ahead

Higher costs of living coupled with the moderation in economic growth are factors that will continue to weigh on consumer sentiment especially for purchases of big ticket items (i.e. property and cars). As such, we expect 2016 TIV to contract by 3% YoY to 645k units. Elsewhere, stiffer competition amongst auto players and sustained weakness in MYR are detrimental to auto margins and profitability.

Stock picks

BAUTO is our only BUY in the sector for its exclusive Mazda distributorship in Malaysia and the Philippines which are gaining traction. Its new, attractive launches (i.e. diesel models, CX-5 facelift CKD, CX-3 CKD in 2016) coupled with competitive pricing will drive forward sales growth. Its negative JPY-cost exposure is partially cushioned by its 60%-owned Philippines operation whose revenue is in PHP.

We see further earnings downside to UMWH (SELL) from its (i) auto (weak sales coupled with negative USD exposure) and (ii) O&G divisions (slow exploration activities of its jack-up rigs amid weak oil prices). 4Q15 results are due out on 25th Feb 2016.

Analyst

Ivan Yap
(603) 2297 8612
ivan.yap@maybank-ib.com

Auto sales, Jan 2015

	Jan 16 (Units)	% chg MoM	% chg YoY	YTD (Units)	% chg YoY
TIV	44,591	(35.7)	(11.9)	44,591	(11.9)
Passenger	40,000	(34.6)	(10.5)	40,000	(10.5)
Commercial	4,591	(44.5)	(22.3)	4,591	(22.3)
National	23,281	(21.6)	(6.8)	23,281	(6.8)
Non-national	21,310	(46.3)	(16.9)	21,310	(16.9)
Marque					
Proton	7,743	(4.9)	(13.0)	7,743	(13.0)
Perodua	15,538	(27.9)	(3.3)	15,538	(3.3)
Toyota*	3,041	(77.4)	(26.0)	3,041	(26.0)
Honda	5,743	(46.6)	(11.9)	5,743	(11.9)
Nissan	3,650	(28.1)	(22.4)	3,650	(22.4)
Mazda	1,354	(3.8)	54.7	1,354	54.7
Hyundai	641	(2.1)	(21.3)	641	(21.3)
Mercedes	1,034	26.1	138.8	1,034	138.8
BMW	614	(23.9)	22.8	614	22.8
Volkswagen	404	(5.8)	(3.1)	404	(3.1)

Mkt share	Jan 16 (%)	ppt chg MoM	ppt chg YoY	YTD (%)	ppt chg YoY
Passenger	89.7	1.6	1.4	89.7	1.4
Commercial	10.3	(1.6)	(1.4)	10.3	(1.4)
National	52.2	9.4	2.9	52.2	2.9
Non-national	47.8	(9.4)	(2.9)	47.8	(2.9)
Marque					
Proton	17.4	5.6	(0.2)	17.4	(0.2)
Perodua	34.8	3.8	3.1	34.8	3.1
Toyota*	6.8	(12.5)	(1.3)	6.8	(1.3)
Honda	12.9	(2.6)	(0.0)	12.9	(0.0)
Nissan	8.2	0.9	(1.1)	8.2	(1.1)
Mazda	3.0	1.0	1.3	3.0	1.3
Hyundai	1.4	0.5	(0.2)	1.4	(0.2)
Mercedes	2.3	1.1	1.5	2.3	1.5
BMW	1.4	0.2	0.4	1.4	0.4
Volkswagen	0.9	0.3	0.1	0.9	0.1

Source: MAA

Note: *Including Lexus sales

Stock	Bloomberg code	Mkt cap (USD'm)	Rating	Price (LC)	TP (LC)	Upside (%)	P/E (x)		P/B (x)		Div yld (%)	
							17E	18E	17E	18E	17E	18E
UMW	UMWH MK	1,968	Sell	7.07	7.15	1	15.8	na	1.2	na	3.8	na
Berjaya Auto	BAUTO MK	590	Buy	2.16	2.85	32	8.7	7.8	3.4	2.8	5.7	6.4
Tan Chong Motor	TCM MK	386	Hold	2.41	2.60	8	17.7	15.3	0.6	0.5	2.1	2.1
MBM Resources	MBM MK	229	Hold	2.46	3.00	22	7.1	na	0.5	na	3.3	na

Total industry production picked up in January

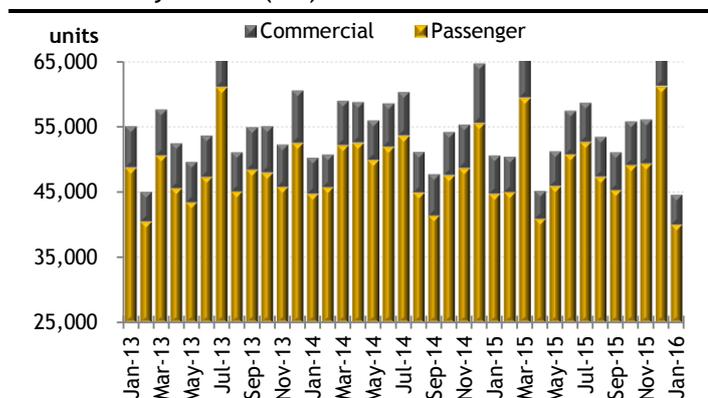
TIP picked up, growing 3% MoM in Jan 2016 from a low base in Dec 2015, potentially indicating marginal recovery in TIV going forward. For 1M16, Malaysia turned net car producer to the tune of 2.1k units (vs net car importer at 52k units in 2015).

Auto production, Jan 2015

	Production (units)					Market share (%)				
	Jan 16 (Units)	% chg MoM	% chg YoY	YTD (Units)	% chg YoY	Jan 16 (%)	ppt chg MoM	ppt chg YoY	YTD (%)	ppt chg YoY
TIP	46,731	3.2	(17.5)	46,731	(17.5)					
Passenger	42,778	3.9	(18.3)	42,778	(18.3)	91.5	0.6	(0.9)	91.5	(0.9)
Commercial	3,953	(4.0)	(7.4)	3,953	(7.4)	8.5	(0.6)	0.9	18.2	10.7
National	21,700	(10.4)	(30.3)	21,700	(30.3)	46.4	(7.0)	(8.5)	46.4	(8.5)
Non-national	25,031	18.8	(1.9)	25,031	(1.9)	53.6	7.0	8.5	53.6	8.5
Marque										
Proton	7,290	12.8	(39.2)	7,290	(39.2)	15.6	1.3	(5.6)	15.6	(5.6)
Perodua	14,410	(18.8)	(24.8)	14,410	(24.8)	30.8	(8.4)	(3.0)	30.8	(3.0)
Toyota	7,347	10.2	6.3	7,347	6.3	15.7	1.0	3.5	15.7	3.5
Honda	7,323	(6.0)	(5.7)	7,323	(5.7)	15.7	(1.5)	2.0	15.7	2.0
Nissan	3,626	7.1	(13.2)	3,626	(13.2)	7.8	0.3	0.4	7.8	0.4
Mazda	1,661	358.8	(9.8)	1,661	(9.8)	3.6	2.8	0.3	3.6	0.3
Hyundai	336	808.1	(43.0)	336	(43.0)	0.7	0.6	(0.3)	0.7	(0.3)
Mercedes Benz	781	28.9	138.1	781	138.1	1.7	0.3	1.1	1.7	1.1
BMW	1,459	572.4	327.9	1,459	327.9	3.1	2.6	2.5	6.7	5.6
Volkswagen	80	(51.5)	(85.0)	80	(85.0)	0.2	(0.2)	(0.8)	0.2	(0.8)

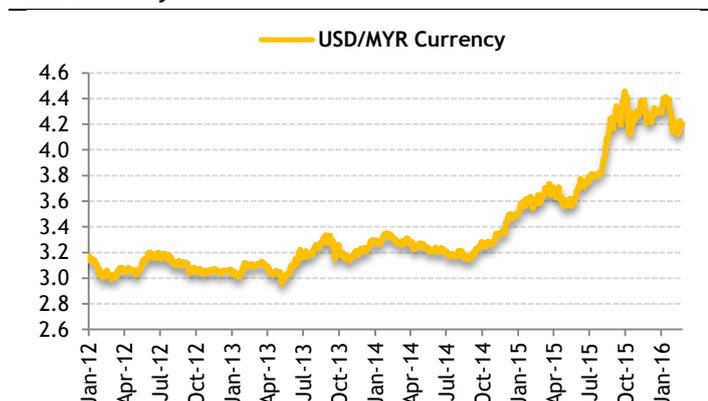
Source: MAA, Maybank KE

Total industry volume (TIV)



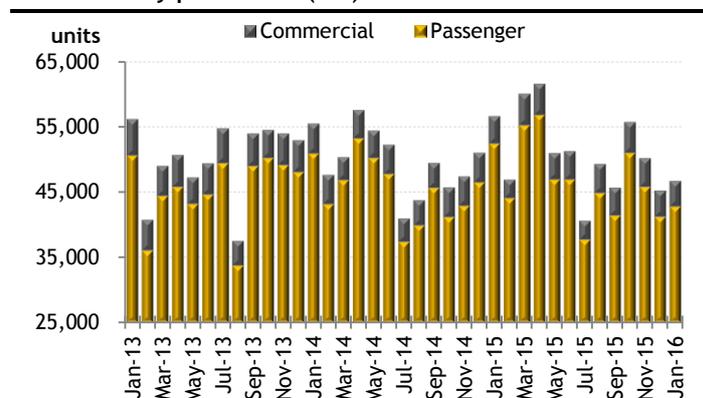
Source: MAA, Maybank KE

USD-MYR daily movement



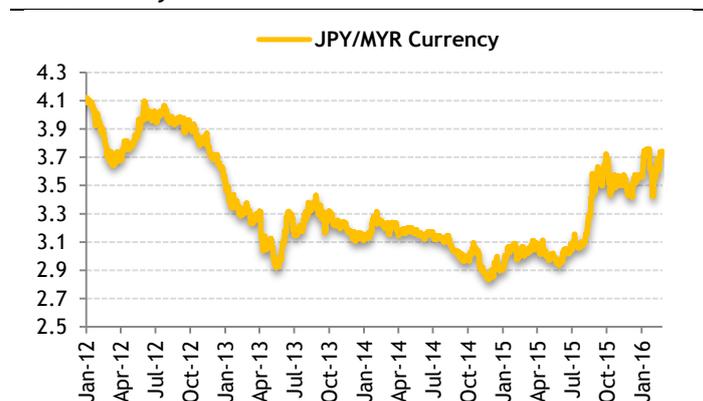
Source: Bloomberg, Maybank KE

Total industry production (TIP)



Source: MAA, Maybank KE

JPY-MYR daily movement



Source: Bloomberg, Maybank KE

Auto sector summary (yearly)

	FY13A	FY14A	FY15F	FY16F	FY17F		FY13A	FY14A	FY15F	FY16F	FY17F
PROFIT AND LOSS						BALANCE SHEET					
Revenue (MYR'm)						Gross Cash (MYR'm)					
- UMW Holdings	13,952	14,933	13,796	14,588	15,237	- UMW Holdings	2,558	3,371	2,692	2,617	2,555
- Tan Chong Motors	5,199	4,761	5,717	6,436	6,777	- Tan Chong Motors	313	342	166	322	286
- Berjaya Auto*	1,064	1,451	1,830	2,371	2,976	- Berjaya Auto*	182	186	281	289	347
- MBM Resources	1,960	1,774	1,769	1,796	1,800	- MBM Resources	242	217	181	243	308
EBIT (MYR'm)						Gross Debt (MYR'm)					
- UMW Holdings	1,297	1,433	637	815	860	- UMW Holdings	2,989	4,190	4,432	3,705	2,979
- Tan Chong Motors	388	210	169	100	173	- Tan Chong Motors	1,452	1,413	1,489	1,389	1,289
- Berjaya Auto*	75	167	284	288	379	- Berjaya Auto*	129	0	0	0	0
- MBM Resources	9	(4)	(4)	19	20	- MBM Resources	478	416	416	416	416
Pretax profit (MYR'm)						Net Cash (MYR'm)					
- UMW Holdings	1,436	1,622	696	930	982	- UMW Holdings	(431)	(819)	(1,740)	(1,088)	(424)
- Tan Chong Motors	360	171	115	54	136	- Tan Chong Motors	(1,139)	(1,071)	(1,324)	(1,067)	(1,004)
- Berjaya Auto*	69	180	299	310	401	- Berjaya Auto*	53	186	281	289	347
- MBM Resources	155	132	96	151	157	- MBM Resources	(236)	(199)	(235)	(174)	(108)
Recurring Net profit (MYR'm)						Shareholders fund (MYR'm)					
- UMW Holdings	753	850	380	498	522	- UMW Holdings	6,290	6,581	6,708	6,908	7,117
- Tan Chong Motors	293	69	52	43	89	- Tan Chong Motors	2,709	2,755	2,794	2,804	2,860
- Berjaya Auto*	49	141	223	215	282	- Berjaya Auto*	159	344	474	581	722
- MBM Resources	138	112	82	130	135	- MBM Resources	1,438	1,522	1,561	1,660	1,763
PROFIT RATIO						BVPS / Share (MYR)					
EBIT margins (%)						- UMW Holdings					
- UMW Holdings	9.3	9.6	4.6	5.6	5.6	- UMW Holdings	5.38	5.63	5.74	5.91	6.09
- Tan Chong Motors	7.5	4.4	3.0	1.6	2.5	- Tan Chong Motors	4.13	4.20	4.26	4.27	4.36
- Berjaya Auto*	7.0	11.5	15.5	12.1	12.7	- Berjaya Auto*	0.14	0.30	0.41	0.51	0.63
- MBM Resources	0.5	(0.2)	(0.2)	1.1	1.1	- MBM Resources	3.68	3.90	4.00	4.25	4.51
Pretax margins (%)						- UMW Holdings					
- UMW Holdings	10.3	10.9	5.0	6.4	6.4	- UMW Holdings	5.38	5.63	5.74	5.91	6.09
- Tan Chong Motors	6.9	3.6	2.0	0.8	2.0	- Tan Chong Motors	4.13	4.20	4.26	4.27	4.36
- Berjaya Auto*	6.5	12.4	16.3	13.1	13.5	- Berjaya Auto*	0.14	0.30	0.41	0.51	0.63
- MBM Resources	7.9	7.5	5.4	8.4	8.7	- MBM Resources	3.68	3.90	4.00	4.25	4.51
Recurring Net profit margins (%)						- UMW Holdings					
- UMW Holdings	5.4	5.7	2.8	3.4	3.4	- UMW Holdings	5.38	5.63	5.74	5.91	6.09
- Tan Chong Motors	5.6	1.4	0.9	0.7	1.3	- Tan Chong Motors	4.13	4.20	4.26	4.27	4.36
- Berjaya Auto*	4.6	9.7	12.2	9.0	9.5	- Berjaya Auto*	0.14	0.30	0.41	0.51	0.63
- MBM Resources	7.0	6.3	4.6	7.2	7.5	- MBM Resources	3.68	3.90	4.00	4.25	4.51
CASH FLOW						CASH FLOW					
Operating (MYR'm)						Financing (MYR'm)					
- UMW Holdings	948	1,365	1,051	1,125	1,153	- UMW Holdings	(811)	204	50	(1,026)	(1,040)
- Tan Chong Motors	(130)	399	(218)	364	136	- Tan Chong Motors	(76)	(118)	(8)	(133)	(133)
- Berjaya Auto*	53	85	223	134	199	- Berjaya Auto*	96	(87)	(94)	(107)	(141)
- MBM Resources	81	44	(4)	34	36	- MBM Resources	(139)	(119)	(64)	(52)	(52)
Investing (MYR'm)						- UMW Holdings					
- UMW Holdings	(798)	(315)	(1,780)	(175)	(175)	- UMW Holdings	(811)	204	50	(1,026)	(1,040)
- Tan Chong Motors	(122)	(256)	39	(75)	(40)	- Tan Chong Motors	(76)	(118)	(8)	(133)	(133)
- Berjaya Auto*	(45)	6	(39)	(18)	0	- Berjaya Auto*	96	(87)	(94)	(107)	(141)
- MBM Resources	76	49	32	80	82	- MBM Resources	(139)	(119)	(64)	(52)	(52)

Note: *Berjaya Auto's FYE is at April

Source: Company, Maybank KE

Research Offices

REGIONAL

Sadiq CURRIMBHOY

Regional Head, Research & Economics
(65) 6231 5836 sadiq@maybank-ke.com.sg

WONG Chew Hann, CA

Regional Head of Institutional Research
(603) 2297 8686 wchewh@maybank-ib.com

ONG Seng Yeow

Regional Head of Retail Research
(65) 6231 5839
ongsengyeow@maybank-ke.com.sg

TAN Sin Mui

Director of Research
(65) 6231 5849 sinmui@kimeng.com.hk

ECONOMICS

Suhaimi ILIAS

Chief Economist
Singapore | Malaysia
(603) 2297 8682 suhaimi_iliass@maybank-ib.com

Luz LORENZO

Philippines
(63) 2 849 8836
luz_lorenzo@maybank-atrke.com

Tim LEELAHAPHAN

Thailand
(66) 2658 6300 ext 1420
tim.l@maybank-ke.co.th

JUNIMAN

Chief Economist, Bill
Indonesia
(62) 21 29228888 ext 29682
Juniman@bankbii.com

STRATEGY

Sadiq CURRIMBHOY

Global Strategist
(65) 6231 5836 sadiq@maybank-ke.com.sg

Willie CHAN

Hong Kong / Regional
(852) 2268 0631 williechan@kimeng.com.hk

MALAYSIA

WONG Chew Hann, CA Head of Research

(603) 2297 8686 wchewh@maybank-ib.com

- Strategy

Desmond CH'NG, ACA

(603) 2297 8680
desmond.chng@maybank-ib.com

- Banking & Finance

LIAW Thong Jung

(603) 2297 8688 tjliaw@maybank-ib.com

- Oil & Gas Services - Regional

ONG Chee Ting, CA

(603) 2297 8678 ct.ong@maybank-ib.com

- Plantations - Regional

Mohshin AZIZ

(603) 2297 8692 mohshin.aziz@maybank-ib.com

- Aviation - Regional • Petrochem

YIN Shao Yang, CPA

(603) 2297 8916 samuel.y@maybank-ib.com

- Gaming - Regional • Media

TAN Chi Wei, CFA

(603) 2297 8690 chiwei.t@maybank-ib.com

- Power • Telcos

WONG Wei Sum, CFA

(603) 2297 8679 weisum@maybank-ib.com

- Property

LEE Yen Ling

(603) 2297 8691 lee.yl@maybank-ib.com

- Building Materials • Glove • Ports • Shipping

CHAI Li Shin, CFA

(603) 2297 8684 lishin.c@maybank-ib.com

- Plantation • Construction & Infrastructure

Ivan YAP

(603) 2297 8612 ivan.yap@maybank-ib.com

- Automotive • Semiconductor • Technology

Kevin WONG

(603) 2082 6824 kevin.wong@maybank-ib.com

- REITs • Consumer Discretionary

LIEW Wei Han

(603) 2297 8676 weihan.l@maybank-ib.com

- Consumer Staples

LEE Cheng Hooi Regional Chartist

(603) 2297 8694
chenghooi.lee@maybank-ib.com

Tee Sze Chiah Head of Retail Research

(603) 2297 6858 szechiah.t@maybank-ib.com

Cheah Chong Ling

(603) 2297 8767 chongling.c@maybank-ib.com

HONG KONG / CHINA

Howard WONG Head of Research

(852) 2268 0648
howardwong@kimeng.com.hk

- Oil & Gas - Regional

Benjamin HO

(852) 2268 0632 benjaminho@kimeng.com.hk

- Consumer & Auto

Jacqueline KO, CFA

(852) 2268 0633 jacquelineko@kimeng.com.hk

- Consumer Staples & Durables

Ka Leong LO, CFA

(852) 2268 0630 klllo@kimeng.com.hk

- Consumer Discretionary & Auto

Mitchell KIM

(852) 2268 0634 mitchellkim@kimeng.com.hk

- Internet & Telcos

Osbert TANG, CFA

(86) 21 5096 8370

osberttang@kimeng.com.hk

- Transport & Industrials

Stefan CHANG, CFA

(852) 2268 0675

stefanchang@kimeng.com.hk

- Technology

Warren LAU

(852) 2268 0644

warrenlau@kimeng.com.hk

- Technology - Regional

INDIA

Jigar SHAH Head of Research

(91) 22 6623 2632 jigar@maybank-ke.co.in

- Oil & Gas • Automobile • Cement

Anubhav GUPTA

(91) 22 6623 2605 anubhav@maybank-ke.co.in

- Metal & Mining • Capital Goods • Property

Vishal MODI

(91) 22 6623 2607 vishal@maybank-ke.co.in

- Banking & Financials

Abhijeet KUNDU

(91) 22 6623 2628 abhijeet@maybank-ke.co.in

- Consumer

Neerav DALAL

(91) 22 6623 2606 neerav@maybank-ke.co.in

- Software Technology • Telcos

SINGAPORE

Gregory YAP

(65) 6231 5848 gyap@maybank-ke.com.sg

- SMID Caps

- Technology & Manufacturing • Telcos

YEAK Chee Keong, CFA

(65) 6231 5842

yeakcheekeong@maybank-ke.com.sg

- Offshore & Marine

Derrick HENG, CFA

(65) 6231 5843 derrickheng@maybank-ke.com.sg

- Transport • Property • REITs (Office)

Joshua TAN

(65) 6231 5850 joshuatan@maybank-ke.com.sg

- REITs (Retail, Industrial)

John CHEONG, CFA

(65) 6231 5845 johncheong@maybank-ke.com.sg

- Small & Mid Caps • Healthcare

Ng Li Hiang

(65) 6231 5840 nglihiang@maybank-ke.com.sg

- Banks

INDONESIA

Inaputra ISKANDAR Head of Research

(62) 21 2557 1129

inaputra.iskandar@maybank-ke.co.id

- Strategy • Metals & Mining • Cement

Rahmi MARINA

(62) 21 2557 1128

rahmi.marina@maybank-ke.co.id

- Banking & Finance

Aurellia SETIABUDI

(62) 21 2953 0785

aurellia.setiabudi@maybank-ke.co.id

- Property

Pandu ANUGRAH

(62) 21 2557 1137

pandu.anugrah@maybank-ke.co.id

- Infra • Construction • Transport • Telcos

Janni ASMAN

(62) 21 2953 0784

janni.asman@maybank-ke.co.id

- Cigarette • Healthcare • Retail

Adhi TASMIN

(62) 21 2557 1209

adhi.tasmin@maybank-ke.co.id

- Plantations

Anthony LUKMAWIJAYA

(62) 21 2557 1126

anthony.lukmawijaya@maybank-ke.co.id

- Aviation

PHILIPPINES

Luz LORENZO Head of Research

(63) 2 849 8836

luz_lorenzo@maybank-atrke.com

- Strategy

- Utilities • Conglomerates • Telcos

Lovell SARREAL

(63) 2 849 8841

lovell_sarreal@maybank-atrke.com

- Consumer • Media • Cement

Rommel RODRIGO

(63) 2 849 8839

rommel_rodrido@maybank-atrke.com

- Conglomerates • Property • Gaming

- Ports / Logistics

Katherine TAN

(63) 2 849 8843

kat_tan@maybank-atrke.com

- Banks • Construction

Michael BENGSON

(63) 2 849 8840

michael_bengson@maybank-atrke.com

- Conglomerates

Jaclyn JIMENEZ

(63) 2 849 8842

jaclyn_jimenez@maybank-atrke.com

- Consumer

Arabelle MAGHIRANG

(63) 2 849 8838

arabelle_maghirang@maybank-atrke.com

- Banks

THAILAND

Maria LAPIZ Head of Institutional Research

Dir (66) 2257 0250 | (66) 2658 6300 ext 1399

Maria.L@maybank-ke.co.th

- Consumer • Materials • Ind. Estates

Sittichai DUANGRATTANACHAYA

(66) 2658 6300 ext 1393

Sittichai.D@maybank-ke.co.th

- Services Sector • Transport

Yupapan POLPORNPRASERT

(66) 2658 6300 ext 1394

yupapan.p@maybank-ke.co.th

- Oil & Gas

Tanawat RUENBANTERNG

(66) 2658 6300 ext 1395

Tanawat.R@maybank-ke.co.th

- Banks & Diversified Financials

Sukit UDOMSIRIKUL Head of Retail Research

(66) 2658 6300 ext 5090

Sukit.u@maybank-ke.co.th

Mayuree CHOWVIKLAN

(66) 2658 6300 ext 1440

mayuree.c@maybank-ke.co.th

- Strategy

Padon VANNARAT

(66) 2658 6300 ext 1450

Padon.v@maybank-ke.co.th

- Strategy

Surachai PRAMUALCHAROENKIT

(66) 2658 6300 ext 1470

Surachai.p@maybank-ke.co.th

- Auto • Conmat • Contractor • Steel

Suttatip PEERASUB

(66) 2658 6300 ext 1400

suttatip.p@maybank-ke.co.th

- Media • Commerce

Sutthichai KUMWORACHAI

(66) 2658 6300 ext 1400

sutthichai.k@maybank-ke.co.th

- Energy • Petrochem

Termporn TANTIVIVAT

(66) 2658 6300 ext 1520

termporn.t@maybank-ke.co.th

APPENDIX I: TERMS FOR PROVISION OF REPORT, DISCLAIMERS AND DISCLOSURES

DISCLAIMERS

This research report is prepared for general circulation and for information purposes only and under no circumstances should it be considered or intended as an offer to sell or a solicitation of an offer to buy the securities referred to herein. Investors should note that values of such securities, if any, may fluctuate and that each security's price or value may rise or fall. Opinions or recommendations contained herein are in form of technical ratings and fundamental ratings. Technical ratings may differ from fundamental ratings as technical valuations apply different methodologies and are purely based on price and volume-related information extracted from the relevant jurisdiction's stock exchange in the equity analysis. Accordingly, investors' returns may be less than the original sum invested. Past performance is not necessarily a guide to future performance. This report is not intended to provide personal investment advice and does not take into account the specific investment objectives, the financial situation and the particular needs of persons who may receive or read this report. Investors should therefore seek financial, legal and other advice regarding the appropriateness of investing in any securities or the investment strategies discussed or recommended in this report.

The information contained herein has been obtained from sources believed to be reliable but such sources have not been independently verified by Maybank Investment Bank Berhad, its subsidiary and affiliates (collectively, "MKE") and consequently no representation is made as to the accuracy or completeness of this report by MKE and it should not be relied upon as such. Accordingly, MKE and its officers, directors, associates, connected parties and/or employees (collectively, "Representatives") shall not be liable for any direct, indirect or consequential losses or damages that may arise from the use or reliance of this report. Any information, opinions or recommendations contained herein are subject to change at any time, without prior notice.

This report may contain forward looking statements which are often but not always identified by the use of words such as "anticipate", "believe", "estimate", "intend", "plan", "expect", "forecast", "predict" and "project" and statements that an event or result "may", "will", "can", "should", "could" or "might" occur or be achieved and other similar expressions. Such forward looking statements are based on assumptions made and information currently available to us and are subject to certain risks and uncertainties that could cause the actual results to differ materially from those expressed in any forward looking statements. Readers are cautioned not to place undue relevance on these forward-looking statements. MKE expressly disclaims any obligation to update or revise any such forward looking statements to reflect new information, events or circumstances after the date of this publication or to reflect the occurrence of unanticipated events.

MKE and its officers, directors and employees, including persons involved in the preparation or issuance of this report, may, to the extent permitted by law, from time to time participate or invest in financing transactions with the issuer(s) of the securities mentioned in this report, perform services for or solicit business from such issuers, and/or have a position or holding, or other material interest, or effect transactions, in such securities or options thereon, or other investments related thereto. In addition, it may make markets in the securities mentioned in the material presented in this report. MKE may, to the extent permitted by law, act upon or use the information presented herein, or the research or analysis on which they are based, before the material is published. One or more directors, officers and/or employees of MKE may be a director of the issuers of the securities mentioned in this report.

This report is prepared for the use of MKE's clients and may not be reproduced, altered in any way, transmitted to, copied or distributed to any other party in whole or in part in any form or manner without the prior express written consent of MKE and MKE and its Representatives accepts no liability whatsoever for the actions of third parties in this respect.

This report is not directed to or intended for distribution to or use by any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. This report is for distribution only under such circumstances as may be permitted by applicable law. The securities described herein may not be eligible for sale in all jurisdictions or to certain categories of investors. Without prejudice to the foregoing, the reader is to note that additional disclaimers, warnings or qualifications may apply based on geographical location of the person or entity receiving this report.

Malaysia

Opinions or recommendations contained herein are in the form of technical ratings and fundamental ratings. Technical ratings may differ from fundamental ratings as technical valuations apply different methodologies and are purely based on price and volume-related information extracted from Bursa Malaysia Securities Berhad in the equity analysis.

Singapore

This report has been produced as of the date hereof and the information herein may be subject to change. Maybank Kim Eng Research Pte. Ltd. ("Maybank KERPL") in Singapore has no obligation to update such information for any recipient. For distribution in Singapore, recipients of this report are to contact Maybank KERPL in Singapore in respect of any matters arising from, or in connection with, this report. If the recipient of this report is not an accredited investor, expert investor or institutional investor (as defined under Section 4A of the Singapore Securities and Futures Act), Maybank KERPL shall be legally liable for the contents of this report, with such liability being limited to the extent (if any) as permitted by law.

Thailand

The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey may be changed after that date. Maybank Kim Eng Securities (Thailand) Public Company Limited ("MBKET") does not confirm nor certify the accuracy of such survey result.

Except as specifically permitted, no part of this presentation may be reproduced or distributed in any manner without the prior written permission of MBKET. MBKET accepts no liability whatsoever for the actions of third parties in this respect.

US

This research report prepared by MKE is distributed in the United States ("US") to Major US Institutional Investors (as defined in Rule 15a-6 under the Securities Exchange Act of 1934, as amended) only by Maybank Kim Eng Securities USA Inc ("Maybank KESUSA"), a broker-dealer registered in the US (registered under Section 15 of the Securities Exchange Act of 1934, as amended). All responsibility for the distribution of this report by Maybank KESUSA in the US shall be borne by Maybank KESUSA. All resulting transactions by a US person or entity should be effected through a registered broker-dealer in the US. This report is not directed at you if MKE is prohibited or restricted by any legislation or regulation in any jurisdiction from making it available to you. You should satisfy yourself before reading it that Maybank KESUSA is permitted to provide research material concerning investments to you under relevant legislation and regulations.

UK

This document is being distributed by Maybank Kim Eng Securities (London) Ltd ("Maybank KESL") which is authorized and regulated, by the Financial Services Authority and is for Informational Purposes only. This document is not intended for distribution to anyone defined as a Retail Client under the Financial Services and Markets Act 2000 within the UK. Any inclusion of a third party link is for the recipients convenience only, and that the firm does not take any responsibility for its comments or accuracy, and that access to such links is at the individuals own risk. Nothing in this report should be considered as constituting legal, accounting or tax advice, and that for accurate guidance recipients should consult with their own independent tax advisers.

DISCLOSURES

Legal Entities Disclosures

Malaysia: This report is issued and distributed in Malaysia by Maybank Investment Bank Berhad (15938-H) which is a Participating Organization of Bursa Malaysia Berhad and a holder of Capital Markets and Services License issued by the Securities Commission in Malaysia. **Singapore:** This material is issued and distributed in Singapore by Maybank KERPL (Co. Reg No 197201256N) which is regulated by the Monetary Authority of Singapore. **Indonesia:** PT Kim Eng Securities (“PTKES”) (Reg. No. KEP-251/PM/1992) is a member of the Indonesia Stock Exchange and is regulated by the BAPEPAM LK. **Thailand:** MBKET (Reg. No.0107545000314) is a member of the Stock Exchange of Thailand and is regulated by the Ministry of Finance and the Securities and Exchange Commission. **Philippines:** Maybank ATRKES (Reg. No.01-2004-00019) is a member of the Philippines Stock Exchange and is regulated by the Securities and Exchange Commission. **Vietnam:** Maybank Kim Eng Securities JSC (License Number: 71/UBCK-GP) is licensed under the State Securities Commission of Vietnam. **Hong Kong:** KESHK (Central Entity No AAD284) is regulated by the Securities and Futures Commission. **India:** Kim Eng Securities India Private Limited (“KESI”) is a participant of the National Stock Exchange of India Limited (Reg No: INF/INB 231452435) and the Bombay Stock Exchange (Reg. No. INF/INB 011452431) and is regulated by Securities and Exchange Board of India. KESI is also registered with SEBI as Category 1 Merchant Banker (Reg. No. INM 000011708) **US:** Maybank KESUSA is a member of/ and is authorized and regulated by the FINRA - Broker ID 27861. **UK:** Maybank KESL (Reg No 2377538) is authorized and regulated by the Financial Services Authority.

Disclosure of Interest

Malaysia: MKE and its Representatives may from time to time have positions or be materially interested in the securities referred to herein and may further act as market maker or may have assumed an underwriting commitment or deal with such securities and may also perform or seek to perform investment banking services, advisory and other services for or relating to those companies.

Singapore: As of 23 February 2016, Maybank KERPL and the covering analyst do not have any interest in any companies recommended in this research report.

Thailand: MBKET may have a business relationship with or may possibly be an issuer of derivative warrants on the securities /companies mentioned in the research report. Therefore, Investors should exercise their own judgment before making any investment decisions. MBKET, its associates, directors, connected parties and/or employees may from time to time have interests and/or underwriting commitments in the securities mentioned in this report.

Hong Kong: KESHK may have financial interests in relation to an issuer or a new listing applicant referred to as defined by the requirements under Paragraph 16.5(a) of the Hong Kong Code of Conduct for Persons Licensed by or Registered with the Securities and Futures Commission.

As of 23 February 2016, KESHK and the authoring analyst do not have any interest in any companies recommended in this research report.

MKE may have, within the last three years, served as manager or co-manager of a public offering of securities for, or currently may make a primary market in issues of, any or all of the entities mentioned in this report or may be providing, or have provided within the previous 12 months, significant advice or investment services in relation to the investment concerned or a related investment and may receive compensation for the services provided from the companies covered in this report.

OTHERS

Analyst Certification of Independence

The views expressed in this research report accurately reflect the analyst’s personal views about any and all of the subject securities or issuers; and no part of the research analyst’s compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in the report.

Reminder

Structured securities are complex instruments, typically involve a high degree of risk and are intended for sale only to sophisticated investors who are capable of understanding and assuming the risks involved. The market value of any structured security may be affected by changes in economic, financial and political factors (including, but not limited to, spot and forward interest and exchange rates), time to maturity, market conditions and volatility and the credit quality of any issuer or reference issuer. Any investor interested in purchasing a structured product should conduct its own analysis of the product and consult with its own professional advisers as to the risks involved in making such a purchase.

No part of this material may be copied, photocopied or duplicated in any form by any means or redistributed without the prior consent of MKE.

Definition of Ratings

Maybank Kim Eng Research uses the following rating system

BUY	Return is expected to be above 10% in the next 12 months (excluding dividends)
HOLD	Return is expected to be between - 10% to +10% in the next 12 months (excluding dividends)
SELL	Return is expected to be below -10% in the next 12 months (excluding dividends)

Applicability of Ratings

The respective analyst maintains a coverage universe of stocks, the list of which may be adjusted according to needs. Investment ratings are only applicable to the stocks which form part of the coverage universe. Reports on companies which are not part of the coverage do not carry investment ratings as we do not actively follow developments in these companies.

 **Malaysia**

Maybank Investment Bank Berhad
(A Participating Organisation of
Bursa Malaysia Securities Berhad)
33rd Floor, Menara Maybank,
100 Jalan Tun Perak,
50050 Kuala Lumpur
Tel: (603) 2059 1888;
Fax: (603) 2078 4194

Stockbroking Business:
Level 8, Tower C, Dataran Maybank,
No.1, Jalan Maarof
59000 Kuala Lumpur
Tel: (603) 2297 8888
Fax: (603) 2282 5136

 **Philippines**

Maybank ATR Kim Eng Securities Inc.
17/F, Tower One & Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City, Philippines 1200

Tel: (63) 2 849 8888
Fax: (63) 2 848 5738

 **South Asia Sales Trading**

Kevin Foy
Regional Head Sales Trading
kevinfoy@maybank-ke.com.sg
Tel: (65) 6336-5157
US Toll Free: 1-866-406-7447

Malaysia

Rommel Jacob
rommeljacob@maybank-ib.com
Tel: (603) 2717 5152

Indonesia

Hariato Liong
harianto.liong@maybank-ke.co.id
Tel: (62) 21 2557 1177

New York

Andrew Dacey
adacey@maybank-keusa.com
Tel: (212) 688 2956

Vietnam

Tien Nguyen
thuytien.nguyen@maybank-kimeng.com.vn
Tel: (84) 44 555 888 x8079

 **Singapore**

Maybank Kim Eng Securities Pte Ltd
Maybank Kim Eng Research Pte Ltd
50 North Canal Road
Singapore 059304

Tel: (65) 6336 9090

 **Hong Kong**

Kim Eng Securities (HK) Ltd
Level 30,
Three Pacific Place,
1 Queen's Road East,
Hong Kong

Tel: (852) 2268 0800
Fax: (852) 2877 0104

 **Thailand**

Maybank Kim Eng Securities
(Thailand) Public Company Limited
999/9 The Offices at Central World,
20th - 21st Floor,
Rama 1 Road Pathumwan,
Bangkok 10330, Thailand

Tel: (66) 2 658 6817 (sales)
Tel: (66) 2 658 6801 (research)

 **North Asia Sales Trading**

Andrew Lee
andrewlee@kimeng.com.hk
Tel: (852) 2268 0283
US Toll Free: 1 877 837 7635

Thailand

Tanasak Krishnasreni
Tanasak.K@maybank-ke.co.th
Tel: (66)2 658 6820

India

Manish Modi
manish@maybank-ke.co.in
Tel: (91)-22-6623-2601

Philippines

Keith Roy
keith_roy@maybank-atrke.com
Tel: (63) 2 848-5288

 **London**

Maybank Kim Eng Securities
(London) Ltd
5th Floor, Aldermay House
10-15 Queen Street
London EC4N 1TX, UK

Tel: (44) 20 7332 0221
Fax: (44) 20 7332 0302

 **Indonesia**

PT Maybank Kim Eng Securities
Plaza Bapindo
Citibank Tower 17th Floor
Jl Jend. Sudirman Kav. 54-55
Jakarta 12190, Indonesia

Tel: (62) 21 2557 1188
Fax: (62) 21 2557 1189

 **Vietnam**

Maybank Kim Eng Securities Limited
4A-15+16 Floor Vincom Center Dong
Khoi, 72 Le Thanh Ton St. District 1
Ho Chi Minh City, Vietnam

Tel : (84) 844 555 888
Fax : (84) 8 38 271 030

 **New York**

Maybank Kim Eng Securities USA
Inc
777 Third Avenue, 21st Floor
New York, NY 10017, U.S.A.

Tel: (212) 688 8886
Fax: (212) 688 3500

 **India**

Kim Eng Securities India Pvt Ltd
2nd Floor, The International 16,
Maharishi Karve Road,
Churchgate Station,
Mumbai City - 400 020, India

Tel: (91) 22 6623 2600
Fax: (91) 22 6623 2604

 **Saudi Arabia**

In association with
Anfaal Capital
Villa 47, Tujjar Jeddah
Prince Mohammed bin Abdulaziz
Street P.O. Box 126575
Jeddah 21352

Tel: (966) 2 6068686
Fax: (966) 26068787